

Source of funds procedure

Guidance notes for all products

This document sets out Friends Provident International Limited's (FPIL) source of funds procedures, including what documentary evidence is required to support the source of funds information supplied in the application form.

Source of funds includes both the activity that generated the funds as well as the means through which the funds have been transferred.

The current legislation and guidance requires all Isle of Man Companies to "take reasonable measures to establish the source of funds for all customers when entering a new business relationship". This reflects the Isle of Man's commitment to maintain the highest possible standards of business practice and to counter money laundering and the financing of terrorism. FPIL has adopted a risk-based approach to comply with current legislation and guidance by risk rating each client as representing Standard, Higher or High risk. This depends on the product they are applying for, the jurisdiction they are based in and the jurisdiction where the payment is to be transferred from. We have categorised each jurisdiction according to their level of compliance with international regulatory standards.

Please be aware that the countries listed in this document are subject to change with immediate effect at the absolute discretion of FPIL.

Important

The inclusion of a country on this list does not signify that FPIL will accept business from that country.

FPIL reserves the right to request further documentary evidence at any time.

Standard risk

To qualify as standard risk business the client must be one of the following:

- applying for a regular payment plan
- applying for a lump sum investment and is both resident in a standard risk country and sending their payment from a standard risk country
- a regulated trust/pension company

For standard risk business no documentary evidence is required.

Standard risk countries Andorra Antigua & Barbuda Argentina Armenia Australia Azerbaijan Bahamas Austria Bahrain Bangladesh Belgium Bermuda Bhutan Botswana Brazil **British Virgin Islands** Brunei Bulgaria Canada Chile Cuba Colombia **Cook Islands** Costa Rica **Czech Republic** Denmark Dominica Cyprus **Dominican Republic** Estonia Fiji Egypt Finland France Gambia Georgia Greece Germany Ghana Grenada Guatemala Honduras Guernsey Hong Kong Hungary Iceland Indonesia Ireland Israel Isle of Man Italy Japan Kazakhstan Korea (South) Jersey Kyrgyzstan Latvia Liechtenstein Lithuania Luxembourg Macau Macedonia Malawi Malaysia Malta Marshall Islands Mauritania Mauritius Moldova Monaco Mexico Mongolia New Zealand Morocco Netherlands Nicaragua Norway Paraguay Peru Poland Portugal **Puerto Rico** Qatar Romania San Marino Saint Lucia Saint Vincent and Grenadines Saudi Arabia Serbia Seychelles Singapore Slovakia Slovenia Spain Sri Lanka Sweden Switzerland Taiwan Tajikistan Thailand Trinidad and Tobago Tunisia **Turks and Caicos Islands** Ukraine **United Arab Emirates United Kingdom** USA Uruguay Uzbekistan Vanuatu Vatican City Zambia

Higher risk

Documentary evidence of source of funds must be supplied for higher risk business.

A client will be categorised as higher risk if they are applying for a lump sum investment and are either:

- resident in a higher risk country; or
- sending their payment from a higher risk country

Higher risk countries				
Afghanistan	Albania	Algeria	Angola	
Anguilla	Barbados	Belarus	Belize	
Benin	Bolivia	Bosnia and Herzegovina	Burkina Faso	
Burundi	Cambodia	Cameroon	Cape Verde	
Cayman Islands	Central African Republic	Chad	China	
Comoros	Congo (Democratic Republic)	Congo (Republic of)	Cote d'Ivoire/Ivory Coast	
Croatia	Djibouti	East timor	Ecuador	
El Salvador	Equatorial Guinea	Eritrea	Eswatini (Swaziland)	
Ethiopia	Gabon	Gibraltar	Guinea	
Guinea Bissau	Guyana	Haiti	India	
Iraq	Jamaica	Jordan	Kenya	
Kosovo	Kuwait	Lao PDR/Laos	Lebanon	
Lesotho	Liberia	Libya	Madagascar	
Maldives	Mali	Micronesia	Montenegro	
Montserrat	Mozambique	Namibia	Nepal	
Niger	Nigeria	Oman	Pakistan	
Palestine	Panama	Papua New Guinea	Philippines	
Russia	Rwanda	Sao Tome and Principe	Senegal	
Sierra Leone	Soloman Islands	Somalia	South Africa	
South Sudan	Sudan	Suriname	Syria	
Tanzania	Togo	Tonga	Turkey	
Turkmenistan	Uganda	Venezuela	Vietnam	
Yemen	Zimbabwe			

High risk

Where the client is classified as a PEP (politically exposed person) they must supply both source of funds evidence and also their entire source of wealth by completing the supplementary "source of wealth" form.

Suggested documentary evidence for source of funds for higher or high risk categorised business

Generic description of Source of Funds	Details required in application form	Additional documentation	
Lottery/betting/casino win	Date of win Total amount	Letter from relevant organisation (Lottery headquarters/betting shop/casino)	
	Details of which organisation	Or	
		Certified copy of bank statement clearly showing the receipt of winnings	
		Copies of media coverage (if applicable) as supporting evidence	
Property sale	Address of property	Signed letter from solicitor	
	Date of sale	Or	
	Total amount received	Signed letter from estate agent (if applicable)	
		Or	
		Certified copy of completion contract	
Inheritance	Received from	Grant of Probate (with a copy of the will) which must include the	
	Relationship to benefactor	value of the estate.	
	Date received	Or	
	Total amount received	Solicitor's letter	
Company sale	Name of company	Signed letter from a solicitor	
	Date of sale	Or	
	Total amount received	Signed letter from regulated accountant	
	Principal activity of company	Copies of media coverage (if applicable) as supporting evidence	
	Applicant's share of sale proceeds		
Geared loan	Date of loan	Certified copy of loan agreement	
	Total amount	Or	
	Name and nature of loan provider	Certified copies of loan statements	
Gift	Date received	Letter from Donor confirming details of gift and acknowledging the source of the donated funds	
	Total amount received		
	Reason for gift	Verification of the identity of Donor	
	Relationship to benefactor	Donor's source of funds – requirements of evidence as stated above for each source of funds given.	
Income from Employment	Annual income for the last 2 years	Last 3 months' payslips	
Normal and/or bonus	Name of employer	Or	
	Nature of employers business	Confirmation from employer of income	
		Or	
		Copy of recent accounts if self employed	
		Or	
		Bank statement that clearly shows receipt of the most recent three months' regular salary payments from the named employer.	

Generic description of Source of Funds	Details required in application form	Additional documentation	
Other income	Nature of the Income	Dependent of source of other income	
	From who	e.g. Maintenance payment: then copy of court order	
	Total amount received	Or	
	Date received	Certified copies of supporting documentation	
		Or	
		Signed letter detailing funds from a regulated accountant	
Sale of shares	Date funds received	Certified copy of redemption certificate	
	From which company		
	How long held		
	Total amount received		
Maturing investments or policy claim	Date funds received	Certified copy of closing statement	
	From which company	Or	
	Total amount received	Letter confirming surrender	
Compensation payment	Date received	Solicitor's letter	
	Total amount received	Court order	
	Reason for payment		
Company profits	Company profits for the last 2 years Industry company operates in	Copy of the latest accounts or letter from regulated accountant giving details of company profits over the last 2 years	

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